



ANNUAL GENERAL MEETING

WEDNESDAY

28TH OCTOBER

~~2016~~
2015

Presidents Report 2015

I would like to start by saying that this year has been a steep learning curve for myself stepping into the role of president.

2015 was destined to be a great year for the hockey club regardless of results. We found ourselves playing premier league for the first time in our short history and it came with much excitement. Senior coach Andrew Shelton showed he was well prepared with an early start to pre-season and the troops appeared very eager to prepare for their upcoming season. The inclusion of Josh Netherwood from England and Alvaro Negrete from Spain most certainly added strength to our team. The season saw one emphatic win against Southern United which eliminated their finals chances and saw emotionally charged scenes at the hockey centre. Our reserve's had a year of learning, with 32 players filling spots from 15 years old to 50 years+. The experience certainly will help the younger lads as they play Vic League One next year. Pennant D finished second to Camberwell and were pipped at the post 2-1 in the grand final however gained promotion to Pennant C. Metro A finished second however didn't quite get to the big game of the year going down in their semi-final. Metro B again had a lot of young lads playing in the team giving them opportunity to play at a senior level.

Women's Vic League Two saw a new senior coach in Andrew Harris. It would be fair to say you could see the dividends paying off before we had got to round one. The ladies certainly worked hard and as the season took shape the first's found themselves chasing a final's berth towards the end of the season. Finishing second on the ladder and not making the grand final wasn't quite what they were hoping for however it is fair to say that what has been achieved this year is the platform for them to work from over the next few years. They too have gained promotion and will play alongside our Men's in Vic League One. The reserves were not to be beaten this year and the hunger of the team saw great achievements. Anthony Bowen got them off to a good start coaching till mid-season and in stepped club stalwart Bryce Davis to coach through to the end of the season. The rewards of hard work and discipline saw the reserves take home the top prize at season end.

Vet's had two teams in the competition Over 45' and Over 35's. Over 45's had stepped up a league from last year and found the going tough in the high competition. Over 35's had a rather competitive team from season start and found themselves holding up the silverware at season end.

Juniors we saw some new faces join the club and also lots of regulars coming back. We had six junior teams this year with our U14 Girls making the finals series however being pipped in the semi-final. U16 Pennant had a solid year finishing second and getting all the way to

the big bash. Plenty of support travelled to watch their grand final however they were out muscled on the night.

I would like to take this opportunity to thank all the coaches this year:

Sam Pritchard U10 (Jeff Smit Assistant)

Bryce Davis U12 (Jeff Reidy Assistant)

Tristan Chaffey Assistant U14

Daniel Godfrey U16 South (Josh Netherwood, Alvaro Negrete Assistant)

Chris Wood U16 Pennant (Josh Netherwood, Alvaro Negrete Assistant)

Andrew Harris Women's Senior Coach, Bryce Davis, Gary Sonnberger

Andrew Shelton Men's Senior Coach, Phil Wagg, Michael Randle, Jeff Gillespie, Leigh Welsh

I would like to also acknowledge all other coaches not mentioned and team managers. It is great to see so many people happy to put their hand up to help our club function.

Hook N2 Hockey and Hockey 5's took a new shape this year with a part time person employed between Hockey Victoria and Casey Hockey Club. Debbie Jacobs got the season underway and Maddie Storr took over the role mid-season. The club invest a fair portion of time and money into this opportunity however we have not gotten the rewards of new membership like we had hoped. While we had a plan at the start of the season it was obvious that it wasn't working early which made it hard to really get the program off the ground. We changed our tacked mid-season revisiting schools in the hope we could kindle some relationships and get more kids interested in the sport. It would be fair to say the committee will be reviewing the program prior to season 2016 to look at new ideas.

ADMINISTRATION

The new committee gelled early and we saw people putting their hand up to take responsibility of different areas. The big job for the year was managed by Debbie Jacobs coordinating the new uniforms. While we had some hiccups along the way we transitioned into our new uniform and it certainly looked smart.

My sincere thanks goes out to all the committee members that perform their roles, without your efforts it would be left to a select few to make our club function. I would like to pass on my special thanks to Bryce Davis who was just a phone call away for advice on any issue. This year we see Joanna Bandara stand down as Women's VP after several years of service to the committee. Also we see Sunnii Wright step aside from juniors. Thank you to Heath Patterson taking up his role as Umpire Coordinator. Julie Harriman, Karen Wright and

all the other helpers that made the canteen function and got the cleaning done. Ian Shields for maintaining our lawns and organising a fantastic meal for the live stream day. The kid's activities for the live stream day were organised by Jenelle Hyland, Anita McDonald and Kerry-Ann Hetherington and were a huge success. Our senior club person of the year Jane Harris, every year Jane takes on several tasks and just gets the job done, Bunnings BBQ, Senior Presentation, Trivia Night to name a few. Junior Club Person Award went to another worthy recipient Aimee Wright for all her behind the scenes work over several years. Linda Darby has again worked tirelessly as club treasurer with the assistance of Matthew Jelavic. As our club gets more complex, the treasurers roles changes. Collection of fee's, canteen and uniforms this year have added to the extra worked required. Thank you to Tania Gibbons for all the meetings minutes being done each month and distributed. Lastly to Jeff Reidy who spends more time at the hockey club than anyone I know, thank you for all that you do for our club.

In the back half of the year we decided to invest in a part time sports coordinator to work primarily on sponsorship for the hockey club. It is pleasing to see that we are being reward with this role generating many new sponsorship arrangements. Please see sports coordinators report for more details.

To those that I may have missed thank you for your assistance this year. To all our playing members congratulations on a wonderful season of hockey. We look forward to seeing you all next season.

CHAIRMAN'S REPORT 2015

2015 was the first season under our new committee structure and it seems to have worked reasonably well. The aim was to create a structure that provided support to the senior committee roles along with incorporating a succession plan for those roles as well. Given the stability the club has enjoyed during the handover of the President role to Paul Chaffey it would appear that the structure has served its purpose. Having said that, it is important to recognise the excellent work Paul has done in taking over the role of President. I can testify from personal experience to the enormity of the task and the club's move to Premier League only made the workload more difficult.

The role of Chairman was established to support the committee executive by providing guidance when requested or required and to work on projects as the need arose. There are two projects that I am currently involved in which I would like to mention here.

1. Pitch upgrade – most members are aware that we have been discussing a necessary pitch resurface and while we knew it was unlikely, we were hopeful that this may have made it into the 2015/16 Casey Council budget. This was not to be. Our discussions with council continue and while we have no firm commitment at this stage, we are hopeful that the resurfacing will be included in the 2016/17 budget. If so, we would plan to have the pitch resurfaced at the end of 2016 season in preparation for the 2017 winter season. Our dialogue with council has been disjointed since mid-year but with we have the support of Hockey Victoria and we will continue to lobby for this important upgrade. On the financial side, we have about \$138,000 committed via the sinking fund, but it is imperative that we continue to raise funds to put towards this important project.
2. Junior development – I have been involved in a number of conversations with key people to implement a new junior training program in 2016. This will represent a significant departure from our current training program and will place a greater focus on improving individual player development at all levels of skill and experience. To our knowledge what we are developing is completely new to our sport and we are very excited at the prospect of improving the skills of our junior players as they make their journey to senior hockey.

Overall 2015 was a challenging season - but aren't they all? The 2015 committee had a number of new members and under Paul's guidance I think they have done an excellent job in a turbulent environment. Next season will present new challenges and I know this team is equipped to deal with them. Congratulations to players, administrators and supporters on a rewarding year.

Men's Report 2015

For 2015 we entered five men's teams and two master's teams. The Five men's teams entered for 2015 were Premier League, Premier League Reserves, Pennant D, Metro A South and Metro B South. The two masters teams entered were 35s C South-east and 45s C South-east

Premier League Won 1 Lost 17 Drew 0 Position 12th

After the success of the previous season and gaining promotion to Premier league for the first time in the clubs history and with the inclusion of new players from overseas the club was looking forward to the challenge of playing premier league for 2015. Although struggling with the higher standard of hockey at the start of the season and not having the success the team was hoping for. The improvement in the second half of the season was an indication the players adapting to the higher standard of hockey. Congratulations to Bryan Young on Making the Interchange bench in the Premier League team of the year and Alvaro Negrete been equal runner up in the Premier League Best& Fairest

Premier League Reserves Won 0 Lost 18 Drew 0 Position 12th

For the season 2015 the club appointed Phil Wagg as coach of the Men's second's team. Although having some good games during the year, it was a difficult season for the second's team

Pennant D Won 8 Lost 3 Drew 7 Position 2nd

For the season 2015 Hockey Victoria introduced three new pennant grades. The criteria for entry into the new pennant grades where teams who did not already have teams in the pennant competition and for clubs who finished high on the ladder in metro 1 competition. The club was successful in its application into Pennant D competition for 2015. In a even competition the men's thirds had a successful year and where able to make the Grand final losing to Camberwell 2-1

Metro A Won 8 Lost 3 Drew 7 Position 2nd

With numerous players not playing in 2015 and players coming up from the 5ths and junior playing seniors the men's fourths team had a successful season by finishing 2nd on the ladder at the end of the season. Unfortunately they lost both finals

Metro B Won 3 Lost 13 Drew 2 Position 6th

The Men's Fifts team although winning only three games during the year this team gave the opportunity for junior players who had not played senior hockey to play senior hockey for 2015

Masters 35 C South-East Won 12 Lost 5 Drew 1 Position 1st

The 35s had a great year and where able to finish on top after the home and away season. They were able to take this form into the finals by winning the grand final defeating Gippsland Bulls 1-0

Masters 45C South-East Won 1 Lost 13 Drew 2 Position 7th

The masters 45s unfortunately struggled throughout the season and managed to win only one game during the year

Once again these results could not of been achieved without the time and effort put in by many people including Heath Patterson in his role as umpiring coordinator for the club was able to ensure that all teams in the club had umpires each week and the mens premier league had ball kids for home games Michael Randall once again took on the arduous task of selecting senior teams throughout the year Michael did a tremendous job co-ordinating the players so that all five teams were able to field a full team each week .Michael also did the media reports each week giving the club great publicity .Thank you to the following who acted as team managers throughout the year Kent& Sharon Light , Jim& Wendy Jennings and Kim Dowel

Jeff Reidy

Senior Men's Vice –President 2015

Vice President (Women's) Report

Results:

WVL2 – finished 2nd, competed up to and including preliminary final – achieved promotion to WLV1.

WVL2R – finished 2nd, went on to beat West Vic in the grand final.

WMBS – finished 7th, great improvement on last year.

Last year I lamented the fact that training attendance for the top two teams was poor – it was obvious for the unit to succeed in 2015 that greater player commitment was needed. And from the get-go, it was obvious that season 2015 was going to be different.

The pre-season started early, attendance was up and the unit was enthusiastic for the season ahead. Members from all three teams were getting involved and it paid off.

The unit was more cohesive, with greater attendance at social functions and regular squad dinners.

Head coach Andrew Harris should be credited with inspiring a change amongst the playing unit and for his solid efforts in keeping trainings targeted, varied and tough. Thank you Harro for all that you have done this year with the unit.

We look forward to having you return for seasons 2016 and 2017. Andrew plans to continue to build the strength, fitness and depth of the unit.

Thanks to Bryce Davis for stepping in to coach the VL2 Reserves squad – you kept the team focused but also kept it fun (no small feat!) – we are sorry that you won't be coming back to coach us again next year – but we got a flag together – and that sure is something!

Thanks to Garry Sonnberger for his efforts in coaching and training the Metro B South squad again this year. It has been a great introduction to senior hockey for a number of junior players and it's nice to see the team putting some wins on the board. This has not been by chance but the result of efforts by Garry and Dave Hyland to keep this team afloat (when there were times it looked doubtful). This team now consistently fields 13-15 players and trains weekly. Almost starting to think a fourths team is again needed!

Highlights - 2015

There are almost too many to nominate:

- Promotion for the VL2 and VL2R teams to VL1 and VL1R;
- Grand Final Victory for VL2R;
- Live streaming day;
- The many, many fines issued and fun had;
- Enjoying our weekend away in Ballarat;
- Our Tuesday night dinners;
- Finally out numbering the men at some of the Club functions;
- Wild west themed break up party;
- Drinks at the Storrs;

As usual, the women's unit supplied a number of committee positions – which is great – but needs to continue.

Where to from here?

Enjoy your achievements – you've worked hard. But the job's not done yet.

Preseason starts Wednesday, 18 November at 7pm at the Club. Be there and show your commitment.

Going up a grade will be tough and it is important that we do the work early. It is also important that we show unity – teamwork is critical and in my experience it only takes one team member not trying or baulking at hard work to create a breakdown of trust within a team. Unfortunately human nature can make one's commitment conditional on another members' contribution – the phrase that springs to mind is (the ever toxic) – “if so and so isn't going to do it (or try), why should I?”

Don't be the person that allows resentment and distrust like this to build – be the person who is working your hardest and trying your best. To succeed, we must build on our team spirit. Teams that work well together aren't a happy accident. They take effort, good communication, building on or towards a common goal and a balance of contribution.

Socially, let's improve on the positive changes we have made over the past couple of years – fortnightly dinners, attendances at club functions and getting down to watch and support each other.

We have gone a long way to seeing a shift in the unit's culture, but we can do more.

Thank you

Thank you to ...

- Deb Jacobs for being Secretary (Women's). Deb did an incredible job assisting in the running of the women's unit; she also took on the mammoth job of organising our new uniforms;
- Tracey Bennett for managing the collection of fees and running regular pilates sessions.
- Dave Hyland – a man who epitomises what Casey Hockey Club is about – tirelessly puts together a thirds team every week, team managed the reserves even without having a family member in the team, and being just awesome!
- Jeff Reidy who continues to keep this Club running;
- Paul Chaffey for his support and advice;
- Jane Harris and Cam Ritchie for the great Club functions and Jane for all of her fundraising efforts;
- Julie Harriman her dedication in the canteen and supporting fundraising efforts;
- Heath Patterson for organising us umpires each week (often a very thankless job);
- Cath Shields for her entertaining and refreshing input in the newsletter and her support of fundraising efforts;
- Allan McDonald for always getting on the BBQ;
- Jennelle, Kerry Ann and Anita for (amongst other things) organising the Live Streaming Day activities;

- Everyone who contributed to fundraising bake sales and to the Melbourne Period Project (and Jenelle for organising);
- Michael Randall for promoting the ladies in the paper;
- Maddie Storr for getting the unit together socially and organising our Ballarat trip;
- To our VL2 team managers, Tania and Vincent Gibbons, we are lucky to have you guys looking out for us and keeping us hydrated!
- Sunni Wright for continuing to be an integral link between juniors and seniors;
- Linda Darby for ensuring money was available to pay umpires and also for her assistance with fee collection;
- Those that helped out with training, particularly Josh, Alvaro, Ranga and Lighty;
- Our Tuesday night dinner contributors;
- All of the partners, parents and supporters that come each week and cheer us on (and drive some of us to the matches)!

Junior VP Report 2015

2015 was another great year for our juniors we had some wins some losses and even some draws but through it all the juniors represented Casey Cannons in a unbelievable way, the growth I have seen in the junior players this year has been outstanding.

On our registration day came and we had 10 new children sign up this year .We had approximately 115 children registered for this year which included the U18 playing in the seniors only.

We had an U10 team this year, Sam Pritchard coached them again this year with the help from Jeff Smit and the team managed to win 7 games, loose 6 games and draw 1 game over the season.

U12, we had a Pennant team. Won 3 games this year, they lost 6 games and drew 2 games. This was a great effort by the kids. We had to put some U10 up into the U12 to cover the kids going up to U14 team. Bryce and Jeff did a fantastic job coaching all the kids and improved their skills

U14 we had our U14 Pennant girls' team again, this year I seen so much more improvement in the team they ended up being 3rd on the ladder and made it into the semifinal which they unfortunately got beaten in but worked really hard throughout the season was a great achievement by the girls and their coach Garry Sonneberg.

U14 mixed Pennant team, we had only 6 players and were concerned we would not fill this team we had a look at some of our U12 players and put them up. They had a good season with 5 wins and 9 lose which was a fantastic effort by all the players. Coach Paul and assistant Tristan worked with all the players on improving skills which was fantastic to see.

U16 Mixed pennant had a great year the made it to second on the ladder and won the semifinal, and went into the grand finale. Unfortunately did not win but made me very proud they did not give up and all put in. Congratulations to Chris Wood for his effort in coaching the team.

We had one of our players receive a Hockey Victoria umpire award for his efforts in umpiring.

U16 Mixed south team had a slow start to the season, then picked up in the second half of the season. They won 4 games and lost 9. It was a great achievement by the coach Daniel, he worked on the skills with the individual players.

We had an outstanding number of participants in the Sharks teams this year, we had 10 players that made it into the teams to represent our club.

We had 3 junior representatives make it into the state teams this year; we participated in the U13 State Team, U13 State Team (B) and U15 State Team.

Julie in the canteen did a great job again this year and I do want to put in a special thank you to my mum Karen Wright, who drove over from Mt Gambier to Berwick to help with the canteen while Julie was in away and also to Anita McDonald who helped throughout the season.

As you may or may not know this is my last year as Junior VP after 4 years I am stepping aside to do other things around the club, I will still be helping and always there for all the juniors in the club. But this has been a great experience and a wonderful time in my life so thank you to everyone that I have met and helped over the last 4 years.

Thank you Sunnii Wright

AGM 2016

Sports Coordinator Summary 01/09/15-21/10/15

Sponsorships and Donations

Current sponsors

- Just Hockey- \$500/10% discount/ \$750 for equipment/ \$250 for new sticks
- Goodlife- \$15.95/week, one month free, \$59 dollars for training pack (reduced from \$75)
- Oakdale Meat- Provide meat when
- Sports Mart- 6% rebate for all Casey purchased, 10% discount
- Echo Falls Tourist Resort- \$50
- White Boards R Us- \$500
- Hello World- Kimberly Dowel- \$100
- Fountain Gate Physiotherapy- 1st session free/10% discount

All special offers associated with these sponsorships shall appear on the website at:

http://www.caseycannons.com.au/index.php?option=com_content&view=article&id=101&Itemid=101

Current donations

- National Sports Museum- family tour ticket worth \$70
- Shanikas Berwick- \$50 food voucher
- Bunning Fountain Gate- \$50 voucher
- Pine Grove Hotel- \$50 voucher is arriving in the post
- Brumby Bakery- 20 loaves for sausage sizzle (\$2 each)
- Bakers Delight- 15 loaves for sausage sizzle (at \$2 each)
- Goodlife- 6 Month Free membership worth \$95.7 is arriving in post
- Echo Falls- 1 night stay in a 6 man cabin worth \$240
- White Boards R Us- 8 coaching white boards worth £1120

Pending Sponsors/donations

- Pancake Parlour- \$1000 donation/ junior awards (require Paul Chaffey's signature)
- Amart – 10% discount/5% rebate of all Casey purchases (need signature)
- Karisma Coffee- 10% rebate from every home game in seniors and juniors
- Fountain Gate Hotel- 10% player discount/\$100 bar tab- grand final and \$200 if you win it/MVP weekly junior awards/10% rebate on all money spend each month/ one function/logo exposure/ framed shirts (require Paul Chaffey's signature)
- McDonalds- in talks with manager
- Berwick Inn/Cardinia Hotel- sponsor our own brand of beer
- Coles food voucher- help pay for condiments and onions for the sausage sizzle

Total- \$5245.7 + rebates + fund raising money

Player sponsorships

After announcing on the Facebook page that I could help players with sponsors for their equipment I helped 13 members of the club with sponsors from Voodoo, Grays, OBO and Gryphon.

New Pitch

Bryce gave me the low down of the current situation regarding the bid for the new pitch. From there I developed a good understanding of what stage the club was at in regards to finances and position with the City of Casey Council. I introduced myself to the mayor and other members of the council that have been previously contact, but have had no reply to date.

Grants

Applied for:

- Government sports grant Category 1- \$1000 (aimed at equipment costs)
- Ward Grant City of Casey- \$1000 (aimed at coaching programme costs)
- Operations grant City of Casey- \$1000 (aimed at equipment costs)
- Holt Stronger Community Grant- \$5000 (aimed at pitch upgrade and new goals)

Unsuccessful grant applications:

- Government sports grant category 3- aimed at new clubs

Future Applications:

- Australia post
- Coca cola
- Holden

All successfully submitted applications shall be announced by the New Year.

Estimated total- \$8000

Performance Programme

Physiotherapist

Through our sponsorship we have managed to get a free session and a 10% discount if any of our players have an injury. Once the fixture list is sent out I shall be organising Chris Rodgers to attend some of our derby days at the club.

2016 Pre-season

Provided information to both 1st team coaches with pre season classes at Casey Arc and Goodlife. In addition to this gym programmes and fitness programmes have been sent to both coaches for them to use at their disposal, along with a nutrition power point for the performance squads.

Coaching Initiatives

Level 1 and 2 coaching course dates were issued on the Facebook page for all to see. I also directed the level 1 to Josh Watson who is keen to take the Under 16's next year.

White Boards R Us have also donated 8 new coaching white boards.

Grass Root Levels Initiatives

Hockey academy

Over the past month I have been creating drills and sessions for the hockey academy for the later approval of Bryce Davis and Paul Chaffey. The template is split into 5 stages that represents a gradual improvements of a juniors skill sets in an attempt to become to 'top grade player' we all want our juniors to become. This is an ongoing process that shall be completed before March 2016 in preparation for the start of the season.

I have been in contact with Bryan Young and have got the following information regarding BE Shirts to replicate the karate belt system through colour coding each stage of the academy:

- Email- Be.fitnessapparel@gmail.com
- Number of tops?
- Number of each size (S-XL)
- Age range of the children
- Colours?
- Custom Prints (Logo)

One on ones

I have been taking one on one sessions with the juniors since I started at Casey and have managed to keep my juniors on board for more one on ones to develop their skill sets in a more specific manner. A huge positive is that younger members of the club aged 10-14 have a huge interest in development.

Zone challenge

Every month I am taking a 2 hour zone challenge to raise money for the club, in an attempt to develop the junior's skill levels and keep them in touch for the next season.

October- \$350

Fund Raising

Events planned

Bunning Sausage Sizzle:

- Arranged for the 7th February 2016
- Bread donations sorted- Brumby's bakery/Bakers delight
- Sausage donations sorted- Oakdale meat
- Paper work/public liability- hand in

Set in place for 2016

Krispy Kreme- buy donuts at discounted price and sell them at game days (\$250 profit)

Leaflet- I have created a leaflet template to use and sell at every home game (\$1-2 each)

Trivia- current donations can be used for the raffles

Karisma Coffee- give 10% of the profits made at home games and junior games



Casey's Info 100-00
Casey's Cupboard
Hollybury 01481111



Casey's Info 100-00
Casey's Cupboard
Hollybury 01481111

TODAYS
GAME:
DATE:
ROUND:



Casey's Info 100-00
Casey's Cupboard
Hollybury 01481111



Pending

'The Cannonry'- Casey's own brand of beer that would be sponsored by a local pub/hotel. Hallam Brewery have provided us with a quote of \$320 for 6 slabs (bottled and labelled) that would be paid for by the sponsor and we would sell for profit. If sold at \$3 we would make a \$432 profit per event.

Website

Player profiling

This project shall be going up by the end of the year. The draft is complete Danny Smulders and myself are searching ideas on how best to input the data on the website. This should be up and running by the start of the New Year. I am using this as a trial with the 1st team men and women to see both the compliance of the team members to complete their questionnaires and to see if it brings about more attraction for player recruitment in the future. One of the main initiatives for this is to develop a role model profile so the juniors have something or someone to aspire to.

Company Logo

All donations and sponsorship logos have been placed in separate tabs on the website, as a part of the sponsorship and donation proposal I have been issuing to companies and businesses' throughout the local area and beyond. The new Casey logo has also been placed on the website.

Points for discussion

1. Loan solution (mortgage broker) sponsorship- offered 50% rebate on bank commissions for every Casey player signed with their company. I realise this was a type of sponsorship that has been previously rejected so shall require confirmation to go ahead.
2. Westgate Community BBQ- would the committee like to go ahead with another BBQ late February/ early March?
3. What shall we spend the Bunnings voucher? New lock for the shed?
4. Krispy Kreme fund raising idea needs addressing. Is it worth it?
5. I shall need a 2016 fixture list for Casey Hockey Club to inform sponsors when they can set up stalls for free gifts and for Karisma Coffee.
6. New signs to be purchase? I have a quote of \$800 to replace the two we currently have from Vision Signs in Hallam
7. Club house restructure- move children's area towards the front and replace with a video area for senior sections (setting up chairs, table for laptop and TV with HDMI cable)
8. Fund raising event- Player Auction Night? It is a complicated procedure that I can better explain in person but the information has already been sent to Jane Harris.
9. Can I have the twitter account details to further promote the club via social media
10. \$50 increase in playing fees if a certain number of voluntary acts are not carried out throughout the year and a reduction of rates for new members and for those who pay in advance.
11. Summer Clinic- to be run once a week for two hours over the school holidays. Deposit to be paid for half of the courses worth and the rest to be paid after the course has finished. Estimated profit for club \$600 per child that attended the full 6 weeks.
12. Activate pool table and start making money from it or sell it?
13. 2016 presentation at Fountain Gate Hotel to comply with sponsorship?
14. How to divide the \$1000 pancake parlour vouchers:
 - Sports Achiever Awards a personalised award for your under 12's which entitles them to a free meal and drink off our Childrens Menu (\$12 value)
 - Free Short Stack Voucher – Entitles the holder to a free short stack (\$11.90 value)
 - Students Meal voucher – Entitles the holder, upon presentation of valid student id card, to a free meal and drink off our students menu (\$15 value)
 - \$25 Complimentary Voucher
 - \$50 Complimentary Voucher.

TREASURER'S REPORT 2015

Linda Darby

The year finished with \$8000 net profit which is on par with last year. As the same with past years, events such as cash deposits being done after the financial year ended, uncategorised funds, implementation of the new uniform and a few upgrades around the club, increases/decreases in revenue/ expenses have contributed to the lower than expected profit. Having a decrease in home games this season reduced canteen sales revenue but an increase of sponsorships and Grants has helped pay for running more development programs this year. There was a decrease in fees this year (see above, because HV collected the levy portion at time of registration. Our club making Premier League this year also added more expenses to run at PL level, but it was a good opportunity for the club and the reduced canteen revenue was offset by special events days, a tremendous effort by those involved.

I have compiled a list of the top revenue & expense lines against 2014 figures to provide a quick analysis.

Revenue:

• Fees (includes summer & winter)	\$58,000	(\$56,000 in 2014)
• Fundraising	\$10,000	(\$16,000 in 2014)
• Canteen	\$15,000	(\$18,000 in 2014)
• Uniforms	\$10,000	

Expenses:

• Coaching & umpiring	\$24,000	(\$22,000 in 2014)
• Hockey Vic	\$22,000	(\$29,000 in 2014)
• *Inventory	\$37,000	(\$18,500 in 2014)

* includes canteen, uniform, equipment & maintenance expenses

NEW PROCEDURES

With HV acquiring the levy at the same time with player registration the club collected less in fee revenue but in the past, this levy was collected and paid as an expense.

Last year we implemented separate bank accounts for the canteen expenses and this worked quite well until it was time to be reimbursed but that was due to lack of home games therefore Julie, Jeff and myself couldn't catch up with each other, it was only at committee meetings when handover would be done. I believe having an extra person or two whom can sign cheques would be more convenient but quicker communication between canteen, club & the treasury departments would alleviate funds being depleted and personal funds being used, which is what the separate bank accounts were initially for. Maybe we could brainstorm some ideas for next year on ways to communicate sooner.

With having separate bank accounts, I believe another one should be included and that is for fundraising. If the fundraising person (hopefully Jane is nominated again for the 2016 season) can open such an account, then there would be money there for them to use and only reimbursements of funds used would be necessary thereafter. Another proposal has been suggested, in that the profits made would go back into these bank accounts rather than deposited into the club account and waiting for the reimbursement to be

done, as this would eliminate funds being depleted prior to reimbursement. Maybe this can be discussed prior to next season starting, to come up with a reasonable solution to these issues.

SINKING FUND

No funds were deposited into the sinking fund this year again. The balance of the fund is \$\$\$138,000-. We have continued to pay our share of outgoings (maintenance and electricity) but we must continue to save alongside the sinking fund to contribute to the upgrade of the pitch.

FEES

The VP's and Tracey Bennett took control of collecting fees and recording them this year. I distributed names and amounts for direct bank deposits made so they could record them, then once I reconciled the bank statements, I would send out the list of overall payments received, the guys did a tremendous job of it, I thank them all for their efforts. Providing we keep improving every year, it's beneficial that we keep moving in this direction.

IMPROVEMENTS FOR 2016

Better and quicker communication between all people who handle and report with cash flow should be the main priority for the next season- Remember, when EFTPOS sales are done, make a legible notation on the merchant slip:

- What it is for (fee's, uniform, fundraising activity, C for canteen, etc) – if it's for multiple items, itemise them with the amounts paid for each.
- Person who paid
- Person or initial on whom took the transaction

This way I know what it's for, who paid for it and who took the payment. Make note on the back of the slip, especially for multiple items. There is no need to write a receipt unless asked for. Staple the club copy and the eftpos slip together that way I know that it's for the same transaction. All cash sales should have a receipt written, with these details above too. Then put the copy of the receipt with the cash so we can account for it. I had too many "uncategorised income" transactions this year which I can't allocate to the correct accounts, so next season it would be nice to have this at zero. If a lump cash deposit has been made (canteen, fundraising event, uniforms, etc) then please use the reference "your name" deposit (eg, Linda's deposit) – this way I know who did the deposit and can follow up on the details if you hadn't already contacted me. A follow up email or text explaining all lump sum cash deposits should be done, especially if there were expenses paid out of the cash and the balance deposited.

Club personnel are working on a budget forecast for 2016-

DONATIONS

There have been many people who have applied for Grants, donations and sponsorships this year, almost a 100% improvement on last year. Well done to you all!! This is a tremendous effort as these funds help pay

for things that the club needed. Well done to Josh for his work in promoting the club for the past year and up until March. The donations keep coming in and it's fantastic to have a dedicated person who has the time and commitment to promote our club into the wider community.

THANK YOU

I would like to thank the people whom helped me this year but I'm not going to name you just in case I forget to mention you. I would like to personally thank Matthew Jelavic for your advice, help and support in preparing the financial reports.